

Why Colorado's Smartest Manufacturers are Rethinking IT



Partnering with a local IT & Cyber Security company that empowers growth

*You know the specific hum of a profitable shift—the consistent cycle of the CNC, and the quiet focus of a floor hitting its quotas, but you also know the silence. That gut-wrenching quiet **when a network glitch freezes your production data or a workstation loses its link to the server.***

In those moments, you don't need a "ticket number" from a call center in another time zone, you need a partner who knows exactly where your facility sits in Colorado.

AT TRINWARE, WE'VE SPENT THE LAST 21 YEARS SERVING THE FRONT RANGE. WE AREN'T JUST AN IT COMPANY; WE'RE PART OF THE INDUSTRIAL FABRIC OF COLORADO.

When your production line is down, **"remote troubleshooting" only goes so far.** Manufacturing IT is a physical game. Whether you're in an aerospace hub in Fort Collins or a precision machine shop in South Denver, **you need an engineer who can be on-site before the next shift starts.**

Because we've been here for two decades, **we understand the local infrastructure.** We know that when the wind kicks up or a winter storm hits, your connectivity needs to be bulletproof. **We provide the high-touch, local response that ensures your shop-floor management tools stay live,** keeping your throughput consistent and your margins protected.

MANUFACTURING HAS BECOME A TOP TARGET FOR CYBER-EXTORTION FOR ONE SIMPLE REASON: URGENCY.

Hackers know that a manufacturer under a deadline is more likely to pay a ransom to get their line moving again.

COMPLIANCE IS KEY

Cybersecurity isn't just about "fixing viruses." For Colorado manufacturers, it's a "license to play." **If you are a tier-one or tier-two supplier, your ability to win contracts depends on your CMMC compliance.**

We specialize in the rigorous security frameworks required for the defense and aerospace industries. We don't just "set and forget" your firewall; we manage the continuous documentation and "Zero-Trust" protocols that keep you audit-ready. **We protect your proprietary files and bid data with the same precision you use to mill a part to a thousandth of an inch.**

EXPERIENCE MATTERS IN AN INDUSTRY WHERE LEGACY EQUIPMENT OFTEN HAS TO TALK TO MODERN CLOUD SYSTEMS.

We've seen the evolution of the Colorado manufacturing landscape over the last 21 years.

We understand the unique challenge of integrating modern technology with older shop-floor hardware. Our history means we don't just guess at solutions—we apply two decades of localized expertise to your specific workflow. When you partner with TrinWare, you're gaining a neighbor who is as invested in the "Made in Colorado" label as you are.

WHEN YOUR TECHNOLOGY IS PROACTIVELY MANAGED, YOU MOVE FROM PLAYING DEFENSE TO PLAYING OFFENSE.

PREDICTABLE MARGINS

Managed IT replaces the "surprise" \$10,000 server repair bill with a predictable monthly investment. This allows you to **protect your margins and forecast your overhead** with precision.

FOCUS ON FABRICATION:

The biggest payout is the return of your focus. When your **leadership team isn't troubleshooting a network switch, they're focused on optimizing** production cycles and winning new contracts.

Is Your Shop Floor Ready for the Next 20 Years?

DON'T LET YOUR TECHNOLOGY BE THE WEAK LINK IN YOUR SUPPLY CHAIN.

Let's build a digital foundation that's as rugged as the machines you run.

TrinWare's Journey

Established in Colorado since 2004, **TrinWare provides complete Next Generation IT Managed Services and custom computer production and fulfillment** while assuring the highest levels of return on investment, security, and customer satisfaction.

With over 450+ years of combined experience, our customers look upon us as their trusted advisor to provide IT guidance. We continually pursue mutually beneficial and equitable business relationships with our customers, vendors, and suppliers.



Dan Cashman - CEO

Brandon Kennelly
Director of Sales-MSP

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We live where you work. From the Tech Center to the Springs, we are Colorado's premier B2B technology partner.