

How Colorado's Leading GCs are Using Managed Services to Build Faster and Protect Their Bids

In construction, we often say a project is only as good as its foundation. **If the slab is cracked, nothing else matters, and that same logic applies to your technology.** Your blueprints are digital, your bids are submitted via the cloud, and your project management happens on a tablet in the bed of a truck.

IF YOUR IT STRATEGY IS SIMPLY "CALL THE GUY WHEN THE INTERNET GOES OUT," YOUR FOUNDATION HAS A CRACK IN IT.

For General Contractors along the Front Range, the shift toward Managed IT Services isn't about buying new computers—it's about building a digital infrastructure that works as hard as your crews do.

THINK OF MANAGED IT AS THE "SUPERINTENDENT" FOR YOUR DIGITAL JOB SITE.

You wouldn't let a subcontractor walk onto a project without a clear scope of work, why let your technology operate without a plan?

The goal is connectivity. You need your PMs in Denver to see the exact same change order that your foreman just uploaded in Colorado Springs—instantly.

Managed services ensure that your Procore, Bluebeam, and Sage environments are optimized, synced, and supported.

YOU LOCK YOUR JOB SITES AT NIGHT TO PROTECT YOUR EQUIPMENT, BUT HOW ARE YOU LOCKING YOUR BID DATA?

General Contractors are becoming high-value targets for cyber-extortion.

Hackers know that your firm handles sensitive financial documents, proprietary sub-contractor pricing, and essential bonding information.

By moving to a managed model, you aren't just getting an antivirus; you're getting a "Zero-Trust" framework that shields your reputation and **ensures you remain eligible for high-level commercial and government contracts.**

FOR A GC, TECHNOLOGY SHOULD BE A TOOL THAT HELPS YOU REACH A CLEAN CLOSEOUT AND A HEALTHY MARGIN.

Predictable Overhead: Instead of unpredictable "emergency" tech bills, you have one flat monthly fee. It's a line item you can actually budget for.

Streamlined Closeouts: When your IT is managed, your data is organized. Handing over "As-Builts" and O&M manuals becomes a seamless digital transfer rather than a document-chasing nightmare.

Focus: When you aren't playing "part-time IT tech," you're doing what you do best—winning bids and building Colorado.

Ready for a Better Digital Foundation?

You don't need a "computer guy"; **you need a technology partner who knows the difference between a load-bearing wall and a partition.**

At TrinWare, we specialize in the AEC space, providing the specialized support that I-25 corridor contractors need to scale.

TrinWare's Journey

Established in Colorado since 2004.

TrinWare provides complete Next Generation IT Managed Services and custom computer production and fulfillment while assuring the highest levels of return on investment, security, and customer satisfaction.

With over 450+ years of combined experience,

Our customers look upon us as their trusted advisor to provide IT guidance. We continually pursue mutually beneficial and equitable business relationships with our customers, vendors, and suppliers.



Dan Cashman - CEO

Brandon Kennelly
Director of Sales-MSP

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